

FLAGSHIP STRATEGY

OVER \$	3.5B ¹
	Assets under
]	Management

41 Platform Investments Fund V 2018 Vintage

\$1.6

Add-on Av Acquisitions Per

4⁺ ex Avg. Add-ons Per portfolio co. Sti

Palladium Equity Partners is a middle market private equity firm founded in 1997. We seek to invest in and grow companies in partnership with founders and experienced management teams by providing capital, strategic guidance and operational oversight.

Investment Criteria

Investment Size:	\$50 - \$150M of equity capital
Investment Type:	Control-oriented (LBO / MBO); common equity, preferred equity, structured capital, or a combination; restructurings; majority or minority positions
Target Company Size:	\$10 - \$75M in EBITDA (no minimum for add-ons)
Geographic Focus:	United States
Key Industries:	Consumer, Healthcare, Industrials, Services
Capital Uses:	Founder transitions, management buyouts, growth capital, corporate divestitures, recapitalizations, restructurings, rescue financings, add-on acquisitions

Investment Themes

CONSUMER Food Safety, Testing & Certification • Clean Label Supply Chain • Processing & Manufacturing • Branded & Private Label • Ingredients • Plant-based Nutrition • Foodservice and Specialty Distribution • Consumer Services • Enthusiast Products • Active / Outdoor Lifestyles • Beauty & Personal Care • Experiential / Out of Home Entertainment • Fitness • Restaurants • Franchisors

HEALTHCARE Home Health/Hospice/Private Duty • Physician Practice Management/DSOs/Primary Care • Outpatient Mental/Behavioral Health • Retail Health • Pharma Outsourced Services/ Commercialization Services • Payer Services • Member Engagement Solutions • HCIT / Telemedicine / Remote Monitoring • Revenue Cycle Management • Medical Devices & Components

INDUSTRIALS Specialty Distribution • Building Automation Systems • HVAC • Aerospace & Defense • Specialty Manufacturing • Flow Control • Specialty Chemicals • Specialty Materials • Niche Materials • Paper & Packaging • Industrial Technology, Automation & IoT

SERVICES Route-based Services • Insurance Services & Claims Management • Governance, Risk & Compliance Services • Transportation and Logistics • BPO • HR Services & Human Capital Management • IT Services • Corporate Certification & Training • Tech-Enabled • Industrial & Facility Maintenance Services • Infrastructure & Utility Services • Environmental Services • Testing, Inspection, Certification & Compliance • Government Services

1) AUM is for all Funds as of June 30, 2024. If adjusted to include the effect of any Fund's use of a line of credit, the Firm's AUM would be reduced by approximately \$0.1 billion.

Palladium

1270 Avenue of the Americas New York, NY 10020, 31st fl. <u>www.palladiumequity.com</u>

For all relevant opportunities, please contact:

Meahgan O'Grady Martin Head of Business Development: (804) 938-1324 <u>mogrady@palladiumequity.com</u>

WE ARE A PRIVATE EQUITY FIRM THAT'S PROUD TO TAKE OUR OWN PATH

FLAGSHIP STRATEGY



Portfolio Overview²



2) As of June 30,2024. The list of companies above includes all investments completed in Palladium Equity Partners II, L.P. (exited after 2017), Palladium Equity Partners IV, L.P., Palladium Equity Partners V, L.P., and Palladium Equity Partners VI, L.P., and the 12 largest investments in Palladium Equity Partners III, L.P., which represent 85% of invested capital of Fund III. The remaining deals in Fund III, which constitute approximately 15% of the invested capital of Fund III, were smaller, out-of-mandate deals that were not consistent with Palladium's current strategy.

Palladium

1270 Avenue of the Americas New York, NY 10020, 31st fl. <u>www.palladiumequity.com</u>

For all relevant opportunities, please contact:

Meahgan O'Grady Martin Head of Business Development: (804) 938-1324 mogrady@palladiumequity.com